

Murdoch final offer of £50m to end dispute

A new £50 million offer which could end the 17-week-old dispute over the News International move to Wapping, east London, was made by the company yesterday...

By a Staff Reporter

- MAIN POINTS OF OFFER
Four weeks' pay (with a ceiling of £155 per week) for each completed year of continuous service with a minimum of £2,000



Mrs Thatcher with Mr Shimon Peres, the Israeli Prime Minister, after talks in Jerusalem.

Sun causes holiday trips chaos

Returning Bank holiday motorists and daytrippers combined to cause road traffic tailbacks on many roads across Britain yesterday...

British clash over Kremlin offer on nuclear arms talk

The future of Britain's independent nuclear deterrent loomed as a central issue at the next general election after more than three hours of talks in the Kremlin yesterday...

Election proposal rejected by Israel

Mr Yitzhak Rabin, the Israeli Defence Minister who is responsible for the military rule in the occupied territories, yesterday virtually ruled out Mrs Thatcher's idea for mayoral elections among the Arab population there.

Call for computer record of crime

A radical expansion of the controversial Police National Computer which could improve police efficiency by creating a central computer record of major and minor criminal activity plus the potential for automatic fingerprint recognition is being debated by chief constables and the Home Office.

Tomorrow Heads they lose?

Beset by the problems of the teachers' dispute, by local politicians and by understaffing in schools, Britain's head teachers are finding the pressures too stressful.

Sport Aid runners raise £100 million

The symbolic torch that inspired 20 million charity runners in the Race Against Time was now the responsibility of the world's political leaders, Sport Aid organizers said yesterday.

Chernobyl death toll rises to 19

Moscow (Reuters) - The death toll from Chernobyl now stands at 19, a senior Soviet scientist said yesterday, a month after the nuclear accident.

Garda informer on arms dumps shot, IRA says

Mr Hegarty, aged 45, a republican activist, had been questioned by the Provisional IRA about his alleged activities. He had only recently returned to the city after leaving the house he shared with five children in January.

Portfolio Gold advertisement with logo and text about daily competition.

On This Day table listing events from May 27, 1941 to 1986.

PAY OFF ALL YOUR BILLS NOW advertisement with financial details and contact information.





# Directors criticize the law lords for meddling with tax legislation

By Gavin Bell

Industry chiefs have criticized judges in the House of Lords for encroaching on the functions of Parliament by making or amending tax law, and called for legislation to reassert the supremacy of Parliament as the sole law-making body.

The Institute of Directors, in a report published today, said that an apparent trend by the law lords to make tax law in the guise of interpreting Acts of Parliament had created widespread uncertainty and was contrary to essential freedoms enshrined in the Bill of Rights.

"Of late, there has arisen a trend in the House of Lords to usurp the function of Parliament and to remould legislation by a disregard of rights conferred by legislation, which

have been utilized by taxpayers to reduce their liabilities to taxes imposed by other legislation."

Citing recent rulings by the law lords, the report said: "The intention to assume Parliament's function of making or amending tax legislation is clearly stated."

That process did not rely, as did Parliament, on electoral approval or accountability, but upon the power of the courts in a manner which overrides legal rights conferred by Parliament upon its citizens."

That new approach was the underlying reason for uncertainty which was felt to pervade the UK tax system. "Thus many practices or situations, which have been agreed by both the (Inland

Revenue and taxpayers to have known results, could now, it seems, be held by the courts not to have those results."

The report called for legislation to restore parliamentary supremacy in law-making. It stopped short of suggesting that the judicial function of the House of Lords be abolished.

It also proposed that a joint working party of experts from the Inland Revenue and the representative bodies be set up to consider an acceptable form of fiscal legislation.

The institute praised the Inland Revenue for being much more open and willing to consult than it used to be, but said there was room for improvement.



Volunteers counting the cheques and credit-card pledges for Sport Aid in London yesterday have been working in shifts since last Friday, and are expected to take three weeks to complete the task (Photograph: Peter Trivnor).

## History suffers in air show crash

Aircraft enthusiasts were yesterday counting the cost to British aviation history of the crash of a Meteor and Vampire jet at the Mildenhall Air Show on Sunday.

The Meteor, which crashed in a ball of flame, was understood to be the last example flying of the world's first jet fighter, which saw service in

the Second World War. The Vampire, which plunged into a field after the two planes had apparently touched wings during a low-level manoeuvre, was in service in the 1950s.

A spokesman for the United States Air Force, which organized the show, said: "So far as I know these two planes

were the only flying examples of the Meteor and Vampire left. They are irreplaceable and it is very sad that they have gone."

An inquiry was under way yesterday to establish the cause of the air collision, in which two Royal Air Force flyers in the Meteor were killed.

## Canned milk takes on fizzy drinks

By John Young, Agriculture Correspondent

UHT milk in ring-top cans may not be everyone's idea of tempting refreshment, but the Milk Marketing Board has high hopes that it will prove a popular alternative to cola and other fizzy drinks.

A trial marketing scheme has been launched through

Cliffords, an Oxford-based dairy and, if successful, the new product will be launched nationally later this year. A number of other dairies are said to have expressed an interest.

At present about four pints out of every five are sold in

bottles and the rest in cartons. But the difficulty with bottles and cartons is that they are not easily carried around and therefore do not quite match the image the industry has been trying to foster for several years, of a quick, convenient drink for athletes.

## Alternative energy: 2

# Cash flow halts cheap power from waves and tides

In the search for inexhaustible supplies of energy, successive British governments have looked at the largest single source and then shied away for financial reasons. In the second of a three-part series Peter Wright, Science Editor, looks at the possibility of harnessing these sources: the tides and waves.

During his spell as chief scientist to the Department of Energy six years ago, Sir Hermann Bondi fostered an approach to the future of Britain's energy supplies that he called the "insurance philosophy".

He regarded support for the "renewable energy sources" as insurance against, and in his view the unlikely event of, the nuclear programme failing to deliver a safe and inexhaustible supply of energy.

A rational argument underlay the policy, which flowed from that philosophy. It was assumed that the research and development for each of the renewable energy sources would be fully explored before, and indeed if, it was necessary to call in the insurance.

If Sir Hermann's foresight had been followed through, Britain would be better placed now for exploiting the renewable forms of power.

The premiums at the beginning of this decade were small. Less than 1 per cent of the money spent on research into energy went into the renewable types.

But that was long before the "Chernobyl factor" entered the equation.

Moreover, the Department of Energy welshed on part of the premium last July when Mr David Hunt, Under Secretary at the Department of Energy, announced the decision to halt the small grant on pioneering work on wave energy. He said it had been decided to "back winners".

Four months later, on November 13, 1985, the world's first wave energy power station came into operation. Energy of the waves was captured, converted into electricity and delivered as light and heat into the homes of people living miles from the sea.

But that wave power station, which incorporated developments perfected in Britain, was opened near Bergen, in Norway.

In principle, wave energy could provide Britain with more electricity than that at present available from all existing power stations.

The other source from the oceans would be tidal power. Tidal power differs significantly from other renewable energy sources, because it cannot be built up in small increments - as, for example, a "wind farm" - might be developed.

Earlier this month a list of 17 possible tidal power schemes for the UK was submitted to an expert meeting at the Water for Energy Conference, in Brighton. The details came from studies for the Government and for the Severn Tidal Power

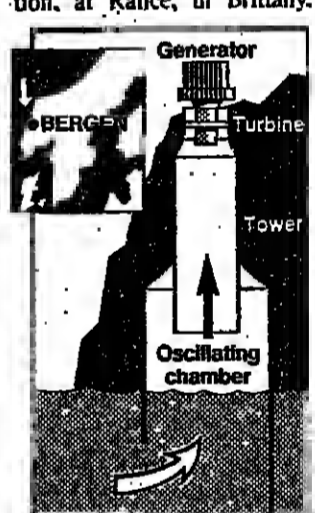
Group (consisting of Robert McAlpine, Wimpey, Taylor Woodrow, Balfour Beatty, GEC and NEI). The work was done by Binnie and Partners. They made cost analyses for the different sites.

Two designs were considered for a barrage across the Severn. One would have the prodigious capacity of 13,500 megawatts (equivalent to six modern coal-fired or 12 Sizewell-type PWR stations), and the other was also immense but with a smaller capacity of 7,200 megawatts.

The cost of electricity delivered from these tidal power stations was 4.3p per unit for the first and 3.7p per unit (a kilowatt hour) for the second.

Comparable prices were possible, according to the study, from schemes spanning the Mersey estuary, Morecambe Bay or a site at Padstow in Cornwall. But they were only a fraction of the capacity of the schemes for the Severn.

Compared with the sizes for tides coming up the Bristol Channel, the only existing commercial tidal power station, at Rance, in Brittany,



looks modest, giving 240 megawatts of electricity.

But it produces the cheapest electricity in the world. Yet when it came into operation 20 years ago, the scheme was considered as something of a "white elephant". That was a view when oil cost a handful of dollars a barrel.

In spite of the current plunge from \$30 to \$12 a barrel, tidal power schemes on either the Severn, the Mersey or, one of the other sites must be the best known way of securing future economic energy supplies in the UK.

Because of recent neglect, wave power needs more development. It is therefore a medium-to-long-term source of renewable energy.

Hesitation over tidal power rests mainly on the large sum of money for its development. Studies of schemes across the Severn have been made for more than 30 years.

The most ambitious plan, to construct a barrage between Breen Down to Lavernock Point, was costed at £7,000 million, and recommended in a report in 1981 by a team led by Sir Hermann.

Recent technical and financial studies of both sites have been made for the Government, and a decision is awaited.

Tomorrow: Fusion

## 5,000 pigs killed

More than 5,000 pigs at seven farms have been slaughtered in Britain's worst outbreak of swine fever for 15 years, the Ministry of Agriculture said yesterday.

The highly contagious disease has been confirmed at four farms in the Tewkesbury area of Gloucestershire, one in Shrewsbury, Shropshire, one in Hereford and one near Wakefield, South Yorkshire.

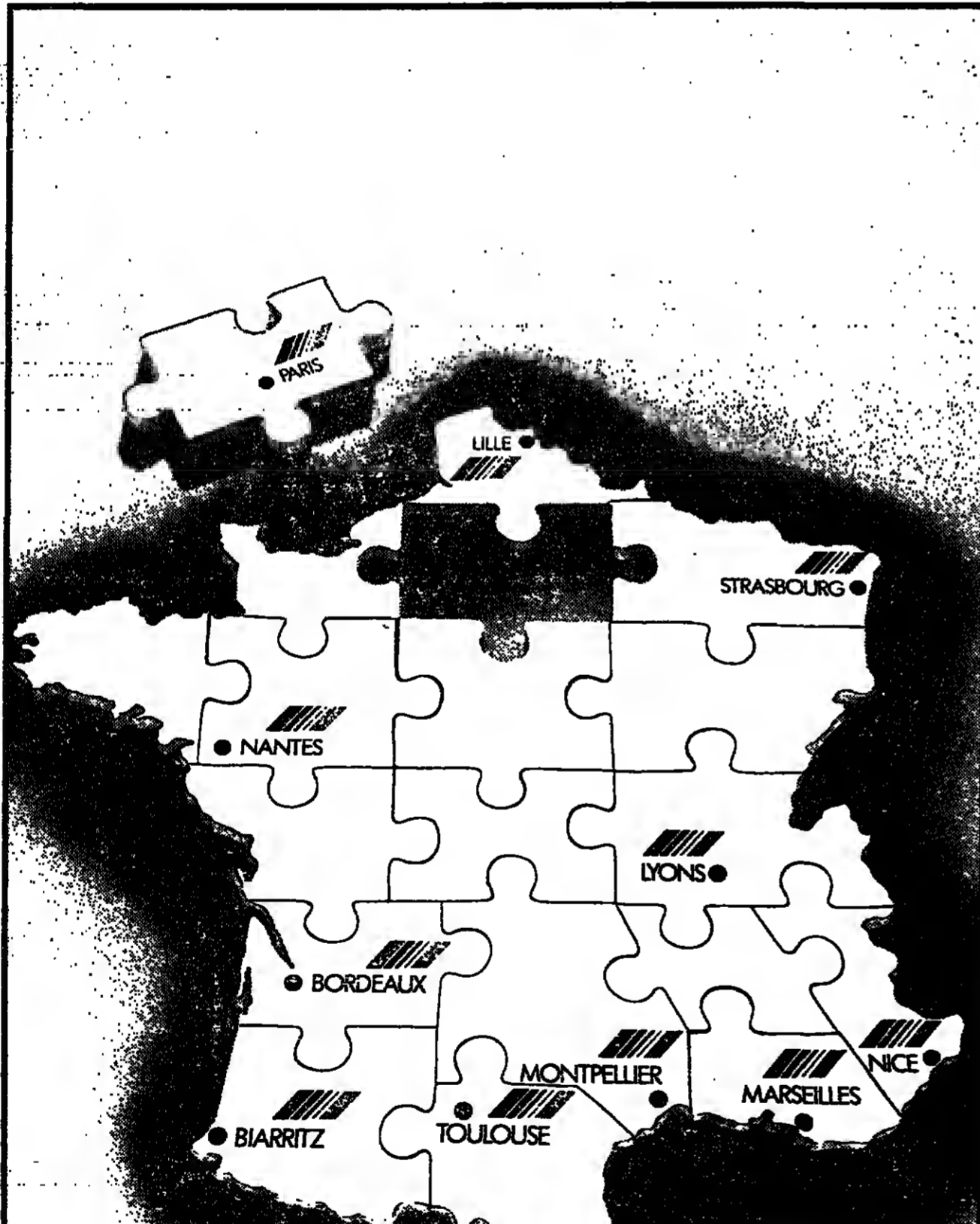
means a 15-day ban on the movement of pigs and a con-

plate ban on exports. A further 10km ban has also been imposed, with licences being issued for any movement of pigs.

The source of the disease has been traced to a Gloucestershire market earlier this year. Ministry officials said they were containing the outbreak, but it could have a serious effect on exports.

Breeders yesterday called for tougher controls on imported meat to prevent disease.

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## 2 - risk control after deregulation - defined

**massive**, *mas'iu*, *adj.* the scale of change the London security markets now face, e.g. new market members and structures, new products and competitors, increased volume of trading.

**manage**, *man'ij*, *vt.* until now trading risks in the separate financial markets have been understood. — **manage markets**, bankers, market-makers, jobbers and brokers each manage the different markets and risks within their discrete areas of operation.

**menace**, *men'as*, *n.* as organisations diversify and enter new financial markets where they have little experience, they are faced with new, ill-defined areas of risk.

**motion**, *mō'sh.m*, *n.* as many financial institutions move from commission-based to more competitive margin-based sources of corporate income. — **angular motion**, the degree of risk increases for inexperienced market members.

**misunderstood**, *mis-und-er-stōod*, *p.p.* the new and greater risks are not fully understood. Many traditional risk-control systems are hopelessly inadequate.

**minimize**, *min'imiz*, *vt.* if heavy losses and failures are to be kept to a minimum, management must identify these areas of risk and ensure that adequate reporting and control mechanisms are in place. — **minimal art**, the UK can learn from American markets liberalised during the '70s. Their experience clearly illustrates that only well-controlled firms survive.

**meteoric**, *mē-ti-or'ik*, *adj.* first-rate systems need to be instituted quickly - right from the start - because changes in London will be revolutionary, rather than evolutionary as in New York.

**marauders**, *mā-rōd'arz*, *n.* new international competition with strong experience and substantial capital is attacking the London markets.

**major**, *mā'jər*, *adj.* even bigger changes in global finance markets are taking shape at the same time, e.g. market convergence, internationalisation, erosion of client loyalties and traditional relationships.

**minefield**, *mīn'fēld*, *n.* identifying and controlling risk/return in the new, highly competitive, global markets will require far-sighted and innovative approaches.

**mandatory**, *man'da-tō-ri*, *adj.* decision-support information will be an absolute requisite for commercial success.

**moribund**, *mor'i-bund*, *adj.* lack of prompt and focused decision-support information will condemn an organisation to quick and certain death from uncontrolled risks and unrecognised profit opportunities.

**monitor**, *mon'it'ər*, *vt.* to track, check and manage; information requirements need to be defined - in order **1.** to manage business resources (esp. capital) from a basis of knowledge, not ignorance. **2.** to gear-up an expensive and limited dealing resource, and control dealing operations. **3.** to develop a foundation of flexible and efficient administrative systems and databases.

**map**, *map*, *n.* this new approach requires a clear strategy to enable users' needs to be met on time; it must adapt to further changing business activities without requiring major systems rewrites.

**marksmen**, *mārks'mən*, *n.* Coopers & Lybrand's specialist financial services group has developed well-tested methodologies to meet the needs of the new environment - to ensure decision makers get the support they need at the right time to make them effective.

**magnet**, *mag'nit*, *n.* many of their consultants are drawn directly from line management.

**mission**, *mish'ən*, *n.* to implement recommendations practically; to roll up their sleeves; to work closely with client staff.

**millstone**, *mil'stōn*, *n.* a very heavy burden. Coopers & Lybrand is the leading firm of accountants and management consultants in the UK, with the widest range of services - and the broadest shoulders to help take the weight off yours. Contact Murray MacFarlane, Peter Smith or David Paige on 01-583 5000.

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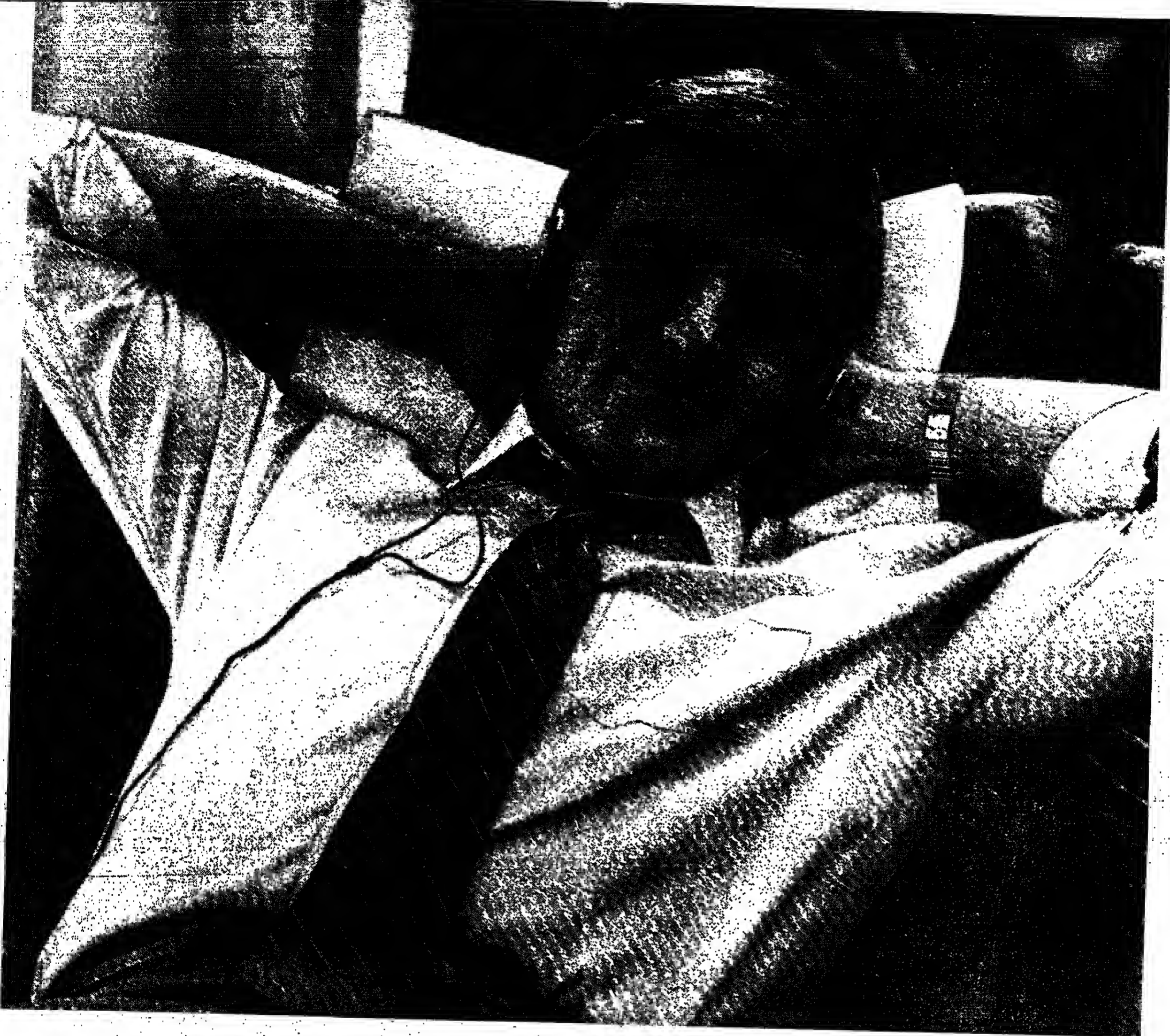
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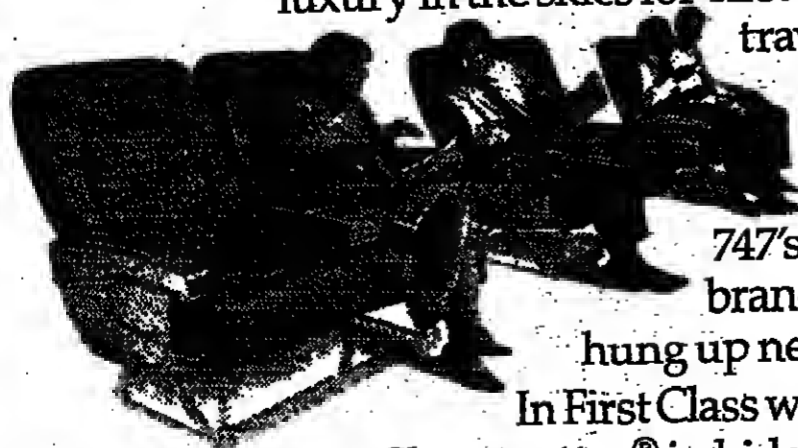
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FASHION by Suzy Menkes

W. A. S. P. without the sting

close up

RALPH LAUREN

Old England inspires a New World designer

In 1973, Ralph Lauren designed film costumes for The Great Gatsby. Today, white flannels, breezy cotton, fine linens, monogrammed shirts and a Scott Fitzgerald smell of old money make up Lauren's fashion image.

"Old money is a term I really dislike," says Ralph Lauren. "I don't know what it means. It is a question of good taste or not. I was not born to the manor. And I am not fantasizing about that just because I like old English leather and I don't like pink Cadillacs with fins."

Ralph Lauren, at 46, has built up a fashion empire in America worth \$1.2 billion. He has also created his ultimate fantasy - a five-floor mansion in Manhattan that echoes Gatsby's old-world grandeur. Lauren's edifice is New York's first designer store. It is hung, furnished and decorated with trophies of old money - or at least Old England: solid mahogany cabinets to display the clubbable ties that were Ralph Lauren's introduction to selling fashion 19 years ago.

"I've used my money," he says, "to express my dreams."

Deep chintzy sofas with tapestry cushions invite men to try on shoes or survey a collection of saddle-soaped riding boots; portraits of graceful 1920s sophisticates line the sweeping central staircases; horses and their masters are pictured proudly on the back stairs.

Then there are the goods for sale. The curving ballroom of the original Rhineland mansion (bought by a millionaire but never lived in) houses the

'In every country there is an international class... it's about understatement, breeding, restraint and flair'

elegant and formal men's suits. Success, says Lauren, is "sort of sexy in men". On the top floor, the beds that furnish a setting for the Ralph Lauren home collection are crackly with fresh linen against solid wooden frames.

Like the life-style ads photographed by Bruce Weber out of Scott Fitzgerald, the image of the store is romantic, succulent and idealized. White Anglo-Saxon Protestant America and the aristocracy of Old England were over quite as decent as this, Lauren shows W.A.S.P. without the sting. Yet he insists that he is not trying to recreate class symbols in the New World.

"I don't believe in phoney and arrogance," he says. "And I don't believe that one person is better than another. In every country there is an international class, an elegance and an universal taste. It is about understatement, a sense of breeding, restraint and flair. That is what I believe in."

The shop that Lauren opened in London in 1981 was the seedling for the Madison Avenue store. The old Savoy and Moore building in Bond Street, gracefully restored, introduced the idea of a shop that conveyed atmosphere as well as purveying clothes. This idea is integral to England and has been marketed to a certain extent by Laura Ashley, but is unexpected in America where the big stores make the running. Lauren's new shop will be the flagship for the 50 freestanding Polo/Ralph Lauren stores nationwide and throughout Europe.

The London shop, after an uncertain start, is a success and is expanding into the next-door building - formerly Lord Nelson's town house. It will open, after extensive restoration, in 1987. The idea of selling Old England back to the English has now been extended to France, where Ralph Lauren has taken over the one-time temple of Britishness abroad - the Thomas Cook building at the Madeleine. The three-floor store opened in Paris last month with bowls of peonies dripping pale petals on beeswax furniture.

The clothes are the Lauren classics: pure wool and striped cotton, quality flannels, tweeds, delicate handkerchiefs. They are inspired - for both sexes - by traditional menswear.

"The clothes I design are very low key and unfashionable," he says. "All is in the details and the fabric."

Lauren says that he is no longer reticent about offering back the kind of goods that were once symbols of British style. "What used to be made in not made now," he says. "People think they can still find it. I have pulled it back. I love things that age and age with quality, but I have never tried to copy anything. Of course my dream of England is romantic, but I have pulled the essence of the dream out of the real thing."



Ralph Lauren's fashion achievement has been to bring the feel of customized suits and shirts, hand-made shoes and quality cloth in updated shapes, to clothes that are made on a factory line. He started the menswear Polo collection in 1968, after working at Brooks Brothers, the heartland of American prep style.

His first women's collection was in 1971, based on menswear shapes and the premise, as he puts it, that "a woman in a tuxedo is more sexy than a girl in a gown".

"There are two kinds of sexiness," he explains. "I'm not saying that one is better than another. I like a woman not looking like she's primed in front of a mirror all night long."

'Of course my dream of England is romantic, but I have pulled the essence out of the real thing'

His business figures are now awesome and the ranges of clothes and accessories vast. The menswear sold under the Polo label is broken into three separate ranges, from Ivy League suits at the upper end to "roughwear" at the other. Similarly, the women's collections encompass active wear, swimwear, the main collection and its less expensive counterparts, as well as fragrances. Girls' and boys' clothes were introduced; so was luggage, leather goods and home furnishings (in 1983) that will soon be brought into Europe.

There is slight chagrin in the British fashion world that Lauren has succeeded in marketing British style as high fashion at designer prices, while in Britain there is a gap between the classic and the creative.

Ralph Lauren readily admits his debt to England. But he says that his knowledge came mostly from books, magazines and dreams. The American West inspired his earlier Pioneer and Navajo collections, and his enduring love affair with denim. Yet that, too, was based on a vision of a Big Country America that he had never seen.

Ralph Lauren was brought up in the

Bronx in a Jewish family. But any similarity between the phony Jay Gatsby, né James Gatz, and Ralph Lauren, né Lifshitz, ends with the names. Lauren is sincere about his work and consistent in his designs. He believes in quality, standards and the product itself, rather than what other people might think it stands for. He is not buffeted by fashion winds; the body-conscious European style becomes the merest tuck in a Norfolk jacket; his perception of Dynasty opulence is a pure camelhair coat or buttermilk sheepskin.

"Restraint is important," he says. "Other designers do big sleeves or ruffles. It is a sense of knowing who you are."

His fashion heroes are unlikely - Anthony Eden, Woody Allen (whom he dresses on and off screen), John Kennedy, Cary Grant, even Margaret Thatcher. ("People who have a sense of themselves, a personal style, who stand for something.")

He himself is wearing a white Western shirt, blue jeans and well-worn cowboy boots. His favourite shirt is lumberjack check and he is seen in a cowboy hat as well as a business suit.

His three homes the fruits of success - reflect what he calls his "point of view about taste" - not English country house style. His ranch in Colorado has exposed beams and big stone fireplaces. The apartment on Central Park, where he lives with his wife Ricky and three children, is modern, white and clean.

"There is so much noise in New York and life is so hectic. You need to come back to something spare and white," he says. The billowing white net curtains in a store roomset are inspired by his Jamaican villa.

We met on his son's birthday. He is 17 and Ralph says, not with any great conviction, that he hopes he won't come into the business. He is proud of all his children, of his father's work as a painter. He still retains, he says, a sense of wonder about his success and the infinite riches it has brought him.

"When I started out, I did not think of making money," he says. "Money is the report card. Things just grew. It was not laid out with a five-year plan. I just kept doing what I believed in."



Far left: Ralph Lauren in Western-style check cowboy shirt and jeans. Above: Great Gatsby dressing; floral silk afternoon dress from £285, men's striped and plain Polo shirts £35, plaid-front linen trousers £91. Left: tennis party: white cotton shirts £29, cotton Oxford bags £61, pinstriped shoes £40. Navy blazer £310, striped club de £26. All from the Ralph Lauren image-making campaign. Below left: London shop vignette: cotton gabardine jacket £105, shirts, sweaters, shoes, with old school photograph. All clothes from Polo/Ralph Lauren, 143 New Bond Street, London W1. Fashion photographs by BRUCE WEBER

FASHION EDITOR'S COMMENT

Design for sales

I read last week two different views about British fashion design. One was presented with a sense of drama, in glossy colour and with bold pictures in a magazine that bills itself as a "world-wide manual of style". The other is contained in clerical red covers and set out in rigidly coded paragraphs. The revelations and revolutionary ideas were all in the firmal report. The marketing of British fashion through exhibitions and shows is discussed in "The UK Fashion Designer Scene" - a report for the Department of Trade and Industry by John Wilson, Director of the British Clothing Industry Association. It should be required reading for those designers still stitching up wounds from the last London Fashion Week in March. That concentrated on the performance of models on the catwalk rather than selling clothes at the exhibition. The idea that continental designers grow rich on state subsidies is scotched in the government report. The key financial factor in France and Italy is that fashion exhibition organizers are obliged by law to plough back profits into the marketing of fashion. In Britain, exhibitions are run by organizers who have mostly done a good job at getting together a fragmented industry. The organizers keep the profits, but in turn have been helpful (and sometimes indulgent) towards young designers, who stimulate press and buyer interest even though they are not making money. In February, J. D. Magazine ran an interesting piece on the difficulties British designers face in getting their clothes inside up. This month's sequel, which comes after the unhappy March shows, is an attack on the fashion press for failing to report and promote "creative" fashion talent. It is the age-old theme that if you don't like the message you blame the messenger. It is true that the outrageous street-wise designs that put London fashion on a roll three years ago now seem less exciting in the world's fashion press. Yet it is nonsense in stress, in the words of J. D., that "Foreign buyers are unwilling to commit themselves to a designer because of astoundingly negative press". The bitter truth for those who make uncompromisingly odd clothes is that such garments do not sell at retail. This is nevertheless the message from retailers who sit in meetings of the Press Committee of the British Fashion Council. True creativity is the lifeblood of the industry. But fashion cannot be so-called until people are wearing the clothes.

"The UK Fashion Designer Scene by John R. Wilson costs £3 post-free from the Department of Trade and Industry HQ, Library Room 144, Sanctuary Buildings, 16-20 Great Smith Street, London SW1P 3DB.

Books that are always in style

Fashion books may be said to have reached an all-time low with the publication of those slim but tasteless volumes, the Princess Diana dressing dolls books. As if cardboard figures of the Princess and Princess of Wales in underwear were not enough, some even include among the accessories the royal nursery chamber-pot. But all this is not to say that in a hundred years' time fashion collectors will not be potty about the likes of the crudely illustrated The Princess Diana Fashion Collection Dressing Book (World International Publishing, 99p). A better place to begin, however, would be An Intro-

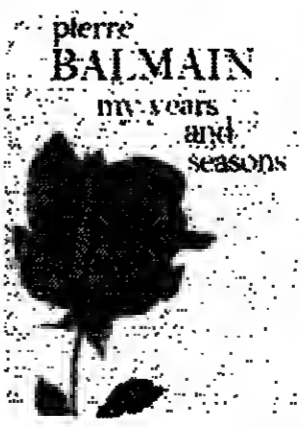


Bon Ton are seen in historical context. In terms of hard cash, Ackermann's The Repository of Arts (40 volumes of magazines dated 1809-1828) sold for £17,280 at Christie's in 1984. To be realistic, though, many collections consist of

reasonably priced books of recent vintage. At £4.95 each, the "In Vogue" series can draw upon 70 years of stylish photographs for illustration. Such books as The Language of Clothes by Alison Lurie are a good read for anyone interested in dress. A typical collector might be a student of art or fashion who happens to be mad about one particular decade. If this were the 1960s, then he or she might pick up a paperback like Quant by Quant or Twiggy by Twiggy for 10p at a charity bookstall. At second-hand bookshops a hardback such as Balmain, My Years and Seasons might be acquired for £1. Museums are another good source of cheap worthwhile items. Exhibition catalogues should be kept because they are often unlisted and hard to trace later. The interest value of Van Dyck in Check Trou-

sers and Parade has already outweighed the Edinburgh Festival exhibitions they were designed to accompany. Are glossy coffee table books such as Yves Saint Laurent (Thames and Hudson, £30) and Horst (Viking Books, £40) just a bit of conceit, or worth the considerable outlay? Madeleine Ginsburg thinks they are excellent, as they add to the visual knowledge of the person with an emotional approach to the subject. Theoretical books such as Quentin Bell's Of Human Finery, the recently translated The Fashion System by Roland Barthes and Peter York's Style Wars rely on text rather than lavish illustration. And look out for anything written by the late James Laver of the V&A who did more than anyone to popularize the

study of fashion through his writing. Before long, any collector of fashion books, magazines or ephemera is likely to find herself with at least one item from France. In 1984 an amusing book introduced readers to such sub-cultures as La Punkette and Le New Wave Funky. Les Mouvements de Mode Expliqués aux Parents costs about £10 to order from bookshops with a French department. Older and more expensive books at Sotheby's and Christie's often have the word "Lipperheide" or "Colas" included in their descriptions. These are the names of libraries. For example, any book with a Lipperheide number is listed in the catalogue of that library in Berlin. This does not guarantee any particular qual-



ity, but does lend a certain importance. Incidentally, the Lipperheide and Colas catalogues, reprinted in 1963 in limited editions, are highly desirable in themselves. Meanwhile, back at your local bookshop are the fashion books, probably sandwiched

BOOKS: R. D. Franks, Market Place, Oxford Circus, London W1 specializes in fashion books and magazines. Foyle's, 119-125 Charing Cross Road, London WC2 has a good selection of fashion books. Stanley & McKay, 263 Kings Road, London SW3 has a "style and gender" section. MAGAZINES: The Vintage Magazine Shop, 39-41 Brewer Street, London W1 stocks back numbers of magazines. EPHEMERA: Ephemera Society, 12 Fitzroy Square, London W1 holds bazaars regularly between art and craft. They might be on anything from military uniform to theatrical costume. New titles are appearing all the time: it looks as if the fashion book will never be out of style. Anne Cowan

THE TIMES DIARY

His grace and favour

The Archbishop of York's residence, Bishopthorpe, will soon be home for not one but two leading clerics.

Signing off

Britain's hopes of remaining Unesco's official auditor, despite last year's hincery resigned withdrawal, have been dashed.

Who says that socialists lack a sense of humour? A wit with a paint brush has daubed a wall in Ruislip, Middlesex, with the slogan: "Vote Labour and fight truth decay."

Backtrack

A moral victory for the Welsh record company whose five directors were threatened with jail for refusing for ten years to submit accounts in English to Companies House in Cardiff.

Meanwhile Sain's latest record, The Gates of Greenham, commemorating the peace camp, has brought sharp criticism of its composer, Tony Biggia.

Stumped

As the cricket season gets into full swing, a sad and contentious little story about a wartime fixture comes my way, on which I require your help.

BARRY FANTONI



'Given the current opinion polls, no doubt she visited the Walling Wall'.

Rough drama

Rough justice, as the BBC found, makes good television. Now Rough Justice is about to make good drama.

PHS

How much BBC do we need?

by William Bishop

Just over a year ago The Times helped to generate a public debate about broadcasting. In purely journalistic terms, the effort was a spectacular success.

Assorted TV grandees - notably Messrs Grade and Milne - even stooped, repeatedly, to impugning the motive of the Times editorial staff.

But in a wider sense, The Times failed. It never succeeded in getting on to centre-stage the main question, which was also skirted in the Peacock Committee's terms of reference.

Professor Peacock and his committee members could have stretched the terms of reference and issued a series of documents outlining possible alternative structures for broadcasting.

Africa will ask the rest of the world tomorrow for \$458.7 billion for an "economic recovery programme" over the next five years.

The sum includes \$200 million for agricultural and other development, \$169 billion for projects under the Organization of African Unity priority programme and between \$16.6 billion and \$24.5 billion annually until 1990 to meet obligations arising from foreign debts.

The sheer magnitude of the request is stupefying. Delegates will return home empty-handed and disappointed. They will tell their citizens that the rich or imperialist countries are unwilling to help suffering Africans.

Yet it is such misplaced blame that keeps Africa in poverty. We Africans have made development dependent on foreign exchange, of which we have less and less, and foreign aid, whose variables we cannot control.

Take agriculture. In the past, huge sums went into state farms, grandiose schemes and shiny modern machinery.

More than two million Africans perished from the famine in 1985 and millions more continue to be at risk. The knee-jerk reaction was to blame the drought.

Through a system of price controls and marketing boards, Africa's peasant farmers pay some of the world's highest confiscatory taxes.

Senegal, peasants complain that the state monopoly peanut-buying agency will not distribute seeds unless bribed, underweights crops and creams farmers' profits.

The Sudetenland's sorry lesson

Munich. Over a recent weekend Munich was the scene of the annual gathering of the Sudeten Germans. Vast numbers of them thronged the park and buildings where trade fairs are held.

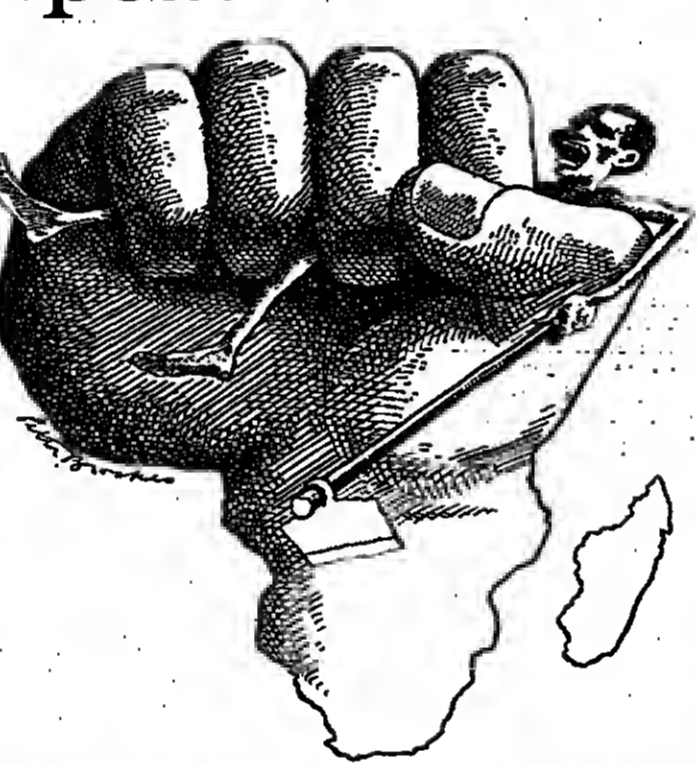
Here then was a chance to spend a weekend with about 50,000 old couples, as well as a few thousand widows and widowers, who when they were young caused the Second World War.

should take ads. The committee's only effort at stimulating public debate was a traditional public meeting - and that was a fiasco. As was often and rightly pointed out last year, there is good reason to suppose, both in theory and in the light of experience, that competitive advertiser-supported TV will not work well.

The only real objection to the BBC's having a narrower remit is that its position would become politically unsustainable. Everyone in broadcasting knows that we do not need taxation and regulation to provide the television fare that most viewers want most of the time.

As the Sport Aid runners call for vast new aid for Africa, George Ayittey argues that the solution lies in Africa itself

To end hunger set the peasants free



ants have a name for them: the wabenzi - the Mercedes-Benz men.

In Ghana, markets were dynamited, burned down and destroyed by air force personnel and police when peasant traders refused to sell at government-dictated prices.

Those foolish policies drove up the price of locally-produced food by more than 600 per cent

(Senegal's gross national product per capita has fallen by 0.5 per cent since 1961, even though it is Africa's largest recipient of economic aid - some \$300 million a year.)

The most effective assistance the UN can give is to help reinstate active African traditions of free speech and trade. There are millions of Africans who have ideas about solving Africa's problems but they cannot speak out.

The author, a Ghanaian, is assistant professor of economics at Bloomburg University, Pennsylvania.

single attitude to advertising - that it is a trivial and unimportant activity, useful only as a milch cow for the broadcast media. That is a bizarre attitude to an industry that adds so much zest to life.

The present broadcasting set-up confers a monopoly of TV advertising on a cartel of TV companies. Their only interest is to maximize revenue from it, something they do very well. But advertising on the BBC, which would expose that cartel to competition, is seen by nearly every-one participating in the public debate as a disaster.

between January 1982 and April 1983. Bread, for example, disappeared completely from the markets. The wabenzi responded by setting up price control tribunals to hand down even more stringent penalties.

A woman baker was fined \$8,000 for buying a bag of flour above the controlled price. Hundreds of traders were jailed - one for four years for selling a bottle of Sprite for \$2.50 instead of \$1.

The absurdity of it all became apparent when the government could not feed the food traders it had jailed. Thirty prisoners died at the Sunyani prison for lack of food; 39 at another.

In 1981 Malawi, Somalia and Zambia lifted price controls, food production rose. Within two years the Malawi maize crop doubled, creating a surplus for export. In Somalia, production of sorghum went up by almost 50 per cent.

Most African leaders run their countries as if they were their own personal property. If current oppressive, kleptocratic and misguided policies continue, no amount of aid or UN conferences will rescue Africa.

The author, a Ghanaian, is assistant professor of economics at Bloomburg University, Pennsylvania.

Frank Johnson

coming out of the men's huntman hats. The rest gave that overpowering impression of mass dry-cleaning and ironing given by all West German crowds.

1. Entry Procession of Chief Architects and High Shareholders. All shall rise for the Hymn (Tune A & M 391) Onward, listed holders. Shareholders galore. You'll be rich as Croesus When we start to bore. The Tunnel will be faster. And boats will be too slow. So soon we'll own for ever The only way to go.

2. Commemination Litany of Opponents. That They may not Prevail. Chief Shareholder: From all who place amnesia above money. All: Mammion deliver us. CS: From all conservationists. CS: From all opponents of progress. All: Mammion deliver us. CS: From fears of underground terrorism

Now the day is over, Now we're home and dry. With money from the toll booths In millions 'til we die. Without a referendum We did it at a blow. Objectors couldn't stop it. They didn't even know. For Mitterand and Thatcher It may mean lots of votes From more new jobs created Than old ones lost on boats. So Dis be thanked by workers In tunnelling, roads and rail, And most of all by leaders For whom it cannot fail. Napoleon and Hitler Strove vainly to invade. But now we're going to do it And, what is more, get paid.

Digby Anderson Cane the bad, Mr Baker

Kenneth Baker has taken over as Education Secretary at a time when schools are increasingly recognized as an electoral issue. He has already announced his desire to seek more "resources" for the system.

After all, that time and taxpayers' money, there were, and are, over two million adults functionally illiterate; not just having problems with Dickens but with street names and danger signs at work.

Worse, the bad schools knew little of the world of work. Their teachers had never been in it and some displayed ignorance of, even hostility to, industry and enterprise.

The bad schools were, and are, ready with the excuse that schools are about more than passing exams: they are about helping young people develop. And indeed they have helped their pupils develop: juvenile crime rates have soared. So have juvenile pregnancies outside marriage and drug addiction rates.

Bad schools must share the blame for these trends. They have more daylight-hours contact with young people between five and 16 than any other agency. Their egalitarian hostility to excellence and the espousal of permissiveness does not help the "development" of positive values.

The author is director of the Social Affairs Unit.

Paul Jennings Holely, holely, holely

The impression has somehow got around that the Thatcher-Mitterand "agreement" (until the next election) on the Channel Tunnel carried the full support of the cradle of English Christianity at Canterbury, complete with the cathedral's two sets of transcripts, Great Harry bell tower, the associations with St Thomas à Becket, Chaucer, the divine composer Orlando Gibbons and, in our own day, his almost equally divine interpreter, Alfred Deller.

The fact is, of course, that although Kent is nowhere near so over-church'd as some areas, it too is beginning to feel the pinch; and when the Channel Tunnel people applied for permission to hold a commemorative service, permission was given as long as the Christian God was at no point mentioned, and the Chapter House was regarded as a purely secular building.

Even the staunch proponents of the scheme did not object. But some residual English banking after religious ceremonial remained, and some advertising agency or other was therefore commissioned to produce an Order of Service in honour of Mammon (God of Money) and Dis (God of the Underworld and Tunnelling). The copies arrived ten days after everything had been signed and sealed. But here are some extracts.

1. Entry Procession of Chief Architects and High Shareholders. All shall rise for the Hymn (Tune A & M 391) Onward, listed holders. Shareholders galore. You'll be rich as Croesus When we start to bore. The Tunnel will be faster. And boats will be too slow. So soon we'll own for ever The only way to go.

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Handwritten signature or note.















USM REVIEW

Cloud over market as more firms opt for full listing

The future of the USM is in disarray. The popularity of the secondary market over the past two or three years has depended on small companies...

quire has been available through the BES route from which USM companies are excluded. The most recent blow to the USM has been the Treasury decision to exclude USM companies from the tax relief...

giving smaller companies a clear focus and definition. USM companies on the whole receive more attention than smaller companies on the main market through specialist USM analysts and the existence of press columns such as this which have helped to stimulate the substantial interest in smaller companies...

These factors ensured that companies coming to the USM were, although small, of sufficiently high quality to attract substantial investor interest from institutions and private individuals. The balance between the attractions of the USM and the main market began to shift at the beginning of 1985 when changes in the listing rules made transfers from the USM to the Big Board much more expensive...

Leaving aside the argument that it is a dubious precedent for the Government to determine the risks a private individual should take in equity investment, the record of the USM suggests that the risks attached for the investor are not noticeably different from the general risks involved in investing in equities. This move looks once again like the hand of the Inland Revenue attempting to frustrate wherever possible the progressive intentions of the Chancellor by maximum restriction and limitation.

Next week a party of jobbers, analysts and institutions are flying to New York on a visit which has been christened "the London connection" where a programme has been arranged to visit CVD Inc, Radar Systems, Infrared, Cologren and Optometrics. Full marks to the companies for this initiative, but the summer timing has unfortunately restricted the number of people going.

At the lower end of the scale, very young and venture-capital companies have avoided the USM because the smaller level of funds they require has been available through the BES route from which USM companies are excluded.

It could be argued that this does not matter-overmuch if small companies are still able to raise finance in some way or other through the equity market. But this ignores the fact that the USM has been a very successful marketing concept.

Isabel Unsworth The author is a member of the smaller companies unit at Phillips & Drew.

COMPANY NEWS

LYDENBURG PLATING: Half-year to April 30, 1986. Interim dividend 40 cents (27.5 cents). Pretax net income \$5.96 million (£1.74 million), against \$4.29 million. Earnings per share 4.2 cents (28.7 cents).

GREAT WESTERN RESOURCES: Half-year to March 31, 1986. Pretax income \$1.66 million (£1.11 million), against \$1.54 million. Earnings per share 3.3 cents (6.5 cents) based on 20 million shares in issue (25.33 million shares last time).

IBL Computer: The West German subsidiary, has entered into an option agreement to purchase the lease portfolio of International Computer and Consulting from the German receiver, for DM 1.35 million (£400,000) cash. ICC, which is one of the largest computer leasing companies in Germany, has 215 computer lease agreements outstanding, with 65 end-users.

WM MORRISON SUPERMARKETS: The annual meeting was held that sales for the first quarter of the current year were showing an increase of above 13 per cent which, allowing for inflation, indicates a real increase in sales.

PREMIER GROUP HOLDINGS: Year to March 31, 1986. Total payment 85 cents (84 cents). Turnover £2,444.6 million (£715 million), against £2,309.2 million (£642 million). Earnings per share 162.2 cents (144.2 cents).

CAMBRIAN & GENERAL SECURITIES: Half-year to March 31, 1986. Interim dividend 0.25p (same), payable July 3. Gross revenue £4.33 million (£4.1 million). Pretax profit £116,057 (£101,198).

London to sample first taste of Japanese grill



Rocky Aoki: Japanese wrestler turned restaurateur

The first of what is claimed to be Britain's first chain of Japanese theme restaurants, based on Teppanyaki, or steel grill cooking, is due to open this summer in London. It is an offshoot of an 80-outlet chain in north America and Japan.

Mr Rocky Aoki, a 48-year-old Japanese former Olympic wrestler who moved to the United States in 1960 but still holds a Japanese passport, says he is a dollar-millionaire since building his chain of Benihana family restaurants.

He plans to establish at least three London outlets. The first will open in August at Swiss Cottage and will accommodate 112 customers distributed among 14 chef stations at which Japanese chefs will prepare and cook food in a culinary entertainment described as "theatre at the table".

Menus are based on those adapted for American tastes with ingredients like steak, chicken, prawn, scallops and lobster tails. Mr Aoki will feature more meat dishes in Britain because he believes Britons are less keen on fish. Mr Aoki said: "These are not fast food restaurants. We expect that once in America and it did not work. On average people spend about an hour and a half over their meal. We satisfy the customer's eye, nose and ear, with the target audience among the English middle class and above. Decor will be contemporary style rather than purely traditional Japanese."

APPOINTMENTS

Alsop Stevens: Mr William Holt has joined the partnership. IDC Group: Mr L P Whitting will take over as chief executive on June 16. Mr Jim Brown is made deputy chief executive. Mr Richard Chamberlayne, Dr Roger Downham and Mr Michael Stanton are appointed directors. Mr Trevor West will join the board from June 1. British Scrap Federation: Mr P A Neenan has been elected president, with Mr C L Bedford as president-elect. Rolls-Royce Motors: Mr Malcolm Hart has been appointed director for the sales operations in Britain. Allstate Reinsurance: Mr Claude Nysen has joined the board. Mr Peter Donovan, Mr Bruno Meyenhofer and Mr Kurt Anger are now assistant general managers.

More appointments on page 21

Clydesdale Bank PLC

BASE RATE Clydesdale Bank PLC announces that with effect from 27th May 1986 its Base Rate for lending is being reduced from 10 1/2% to 10% per annum.

BCC announces that from 27th May, 1986 its base rate is changed from 10 1/2% to 10% BANK OF CREDIT AND COMMERCE INTERNATIONAL SOCIETE ANONYME LICENCEE DEPOSITAIRE

INVESTMENT TRUSTS

Table with columns: Capitalisation, Company, Price, Change, Gross Div, Div Yield, P/E. Lists various investment trusts like 25.4m Alpha, 214.6m Alliance, etc.

UNLISTED SECURITIES

Table with columns: Capitalisation, Company, Price, Change, Gross Div, Div Yield, P/E. Lists various unlisted securities like 7,900,000 A & M Co, 4,971,000 ATR Suburban, etc.

Plessey achieves £170 million pre-tax profits

- Operating profit increased by 13.4%
Cash balances up by £80 million
225 System X exchanges completed

1985-86 Preliminary results. An extract from The Plessey Company's unaudited consolidated results. Table with columns: 52 weeks ended 28 March 1986, 52 weeks ended 29 March 1985. Rows: Turnover, Operating profit, Profit before taxation, Profit before extraordinary items, Earnings per share.

STOCK EXCHANGE PRICES

Capitalization and week's change

(Current market price multiplied by the number of shares in issue for the stock quoted)
ACCOUNT DAYS: Dealings began May 12. Dealings end May 30. Contango day June 2. Settlement day June 9.
[Forward bargains are permitted on two previous business days.]

Portfolio Gold
From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you will own outright a share of the total daily profit money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Portfolio Gold
Daily Dividend £4,000
Claims required for +62 points
Claimants should ring 0254-53272

Table with columns: No., Company, Group, Price, Chgs, Gross, Div, % P/E. Lists various companies like Baring, Arden, Kwik-Save, etc.

Weekly Dividend
Please make a note of your daily totals for the week's dividend of £8,000 in Saturday's newspaper.

BRITISH FUNDS
Table with columns: Stock, Price, Chgs, Div, Gross, % P/E.

SHORTS (Under Five Years)
Table with columns: Stock, Price, Chgs, Div, Gross, % P/E.

FIVE TO FIFTEEN YEARS
Table with columns: Stock, Price, Chgs, Div, Gross, % P/E.

OVER FIFTEEN YEARS
Table with columns: Stock, Price, Chgs, Div, Gross, % P/E.

UNDATED
Table with columns: Stock, Price, Chgs, Div, Gross, % P/E.

INDEX-LINKED
Table with columns: Stock, Price, Chgs, Div, Gross, % P/E.

BANKS DISCOUNT HP
Table with columns: Stock, Price, Chgs, Div, Gross, % P/E.

BREWERIES
Table with columns: No., Company, Price, Chgs, Gross, Div, % P/E.

BUILDINGS AND ROADS
Table with columns: No., Company, Price, Chgs, Gross, Div, % P/E.

FINANCE AND LAND
Table with columns: No., Company, Price, Chgs, Gross, Div, % P/E.

FOODS
Table with columns: No., Company, Price, Chgs, Gross, Div, % P/E.

CHEMICALS, PLASTICS
Table with columns: No., Company, Price, Chgs, Gross, Div, % P/E.

CINEMAS AND TV
Table with columns: No., Company, Price, Chgs, Gross, Div, % P/E.

DRAPERY AND STORES
Table with columns: No., Company, Price, Chgs, Gross, Div, % P/E.

ELECTRICALS
Table with columns: No., Company, Price, Chgs, Gross, Div, % P/E.

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Midian Business Bank
CLIENTS' PR...
DEPOSIT AC...
INTERE...
RATE CHA...

Handwritten signature or mark at the bottom of the page.

Queen's Bench Division

Law Report May 27 1986

Collision inquiry verdict not final

The European Gateway Before Mr Justice Steyn (Judgment given May 21)

The findings of a court of formal investigation into a collision between two vessels did not create an estoppel in a subsequent Admiralty action between the owners of the vessels.

collision occur? and "Why did the European Gateway capsize so rapidly?"

The second purpose was "to consider what lessons for the future can be learnt from the casualty..."

of formal investigation was competent with regard to the question whether the certificate of a master or certificated officer should be suspended or cancelled.

Was the court of formal investigation a court of competent jurisdiction as between contending owners in relation to findings of fact sought to be relied on?

of competent jurisdiction between contending shipowners.

The right of an affected owner to appeal to the High Court against the findings of a court of investigation under section 66 of the Merchant Shipping Act 1906, did not alter his Lordship's view that there was no lis between the contending shipowners, and that the function of the court of formal investigation did not extend to pronouncing on the civil liability of those parties.

Sections 483(2) and, more importantly, 475 of the 1894 Act also lent support to the view that the findings were not intended to be conclusive.

Under the 1923 Rules, while the court was not confined to answering those questions stated in the notice of investigation, it could only answer and was required to answer, such questions as the secretary of state deemed it fit to ask.

It was conceded that the court was satisfied that the defendant section 179 had not been complied with. He had to satisfy the justices that that was the case.

Under the 1923 Rules, while the court was not confined to answering those questions stated in the notice of investigation, it could only answer and was required to answer, such questions as the secretary of state deemed it fit to ask.

So far as section 179(2)(c) was concerned, had the defendant been given a notice of the copy of intended prosecution to be served within 14 days.

Satisfying requirement of notice

Sage v Townsend Before Lord Justice Watkins (Judgment given May 16)

The requirement in section 179(2)(c) of the Road Traffic Act 1972 that a defendant be served with a notice of the intended prosecution within 14 days was satisfied where a defendant was charged within 14 days and was given a copy of the notice of the charge.

Mr David Farrington for the prosecutor: Mr Geoffrey Mott for the defendant.

MR JUSTICE MANN said that the defendant section 179 had not been complied with. He had to satisfy the justices that that was the case.

So far as section 179(2)(c) was concerned, had the defendant been given a notice of the copy of intended prosecution to be served within 14 days.

The difficulty was that no evidence was called one way or the other. The onus was on the defendant and so the appeal must be allowed but the matter would not be remitted to the justices.

GILT-EDGED Politics hold threat to falling yields

Following its nervous start to the year, the gilt-edged market was exceptionally buoyant between the end of January and the middle of April.

Yields fell sharply, from 11 per cent to a low of 8 1/2 per cent: the total return to domestic investors on gilts during this period, including the capital gain, was no less than 25 per cent.

After such a meteoric rise, a significant setback was not surprising. Gilt-edged yields have risen by half a percentage point since mid-April.

UK factors

The economic upswing in Britain began five years ago. Lower oil prices and falling inflation should ensure that it continues for another year, albeit at a somewhat slower pace.

Published annual retail price inflation, currently 3 per cent, is now expected to dip below 2 1/2 per cent in the middle of this year and to rise thereafter.

There is, however, one black spot on the horizon. UK earnings growth and, therefore, unit wage costs continue to be much higher than those abroad.

APPOINTMENTS

Building Employers Confederation: Mr Leslie Sallabank has been elected chairman of the National Contractors' Group.

Johnston Wax: Mr Richard E Posey has been appointed managing director. He succeeds Mr Gianni Montezemolo.

Cement-Roadstone Holdings: Mr Gerard Valkier has been made a director.

Export Guarantees Advisory Council: Mr Timothy Salter, a director of the Hawker Siddeley Group, has been made a member of the council.

Technical Audit Group: Sir Kenneth Corfield and Mr Selly Gross have been made non-executive directors.

Alliance Capital Management International: Mr Joseph C Williams has been appointed a director.

Derek Bryant Group: Mr Richard Seymour joins the board and becomes chairman from 1 June.

Imperial Chemical Industries: Mr Herman Scopes has been appointed chairman of the paints division.

Deloitte Haskins & Sells: Mr Nicholas Morris joins as a partner.

Industrial Development Authority of Ireland (IDA): Mr John Gorman has been appointed a director.

Matsushita Electric (UK): Mr Itaso Sukezume has succeeded Mr Shunji Matsuo as managing director.

Greenwell Montague: Mr Robert Thomas is director of economic research, sterling bonds, at stockbroker Greenwell Montague.



Mr Selly Gross



Sir Kenneth Corfield

Thorn EMI: Mr Gerald McEay will become a director and general manager, lighting systems division, in July.

On balance, there are no strong domestic economic factors to prevent gilt-edged yields falling back below their lows of mid-April. There is,

Midland Business Banking. CLIENTS' PREMIUM DEPOSIT ACCOUNT INTEREST RATE CHANGE. With effect from 27th May 1986, the interest rate per annum payable on this account is as follows.

National Westminster Bank PLC. NatWest announces that with effect from Friday, 23rd May, 1986, its Base Rate is decreased from 10.50% to 10.00% per annum.

Courts & Co. Courts & Co. announce that their Base Rate is reduced from 10.50% to 10.00% per annum with effect from the 23rd May, 1986 until further notice.

Standard Chartered Bank. Base Rate. On and after 27th May, 1986 Standard Chartered Bank's Base Rate for lending is being decreased from 10.50% to 10.00%.

1985 Annual Report Banco di Sicilia is growing further. HIGHLIGHTS FROM BANCO DI SICILIA ANNUAL REPORT 1985 (in billion Lire). Capital and Reserves 1,227.6; Total Loans and Advances 18,011.9; Total Assets (excluding Contra Accounts) 31,406.9.

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COMPUTER HORIZONS/2

# Researchers link classic stress to VDU work

The health of those working in the computer field was under scrutiny last week and raised more questions than answers.

Two academics from Manchester — Professor Cary Cooper, from the Management Science Department of the University of Manchester Institute of Science and Technology (UMIST) and Howard Kahn, from Manchester Polytechnic — have examined the research that has been conducted to date on the subject.

Last week they disclosed some of their findings. The review highlighted blatant gaps in the research conducted to date and that certain illnesses are still commonplace in the computer world.

One stark omission from the work conducted to date was that of those who work in the manufacturing arm of the computer business. It is accepted as commonplace now that computer designs must be near perfect and quality control excellent if a product is to have any chance of survival in the market place.

As a consequence the designer works with some degree of isolation from the marketplace, but with the nagging fear that the product could be obsolete before launch because of a competitive design. The designers and engineers are not the only casualties. The marketers who live by commission and know the tight profit margins which exist on computer products are also casualties. Casualties of what? They appear to be potential sufferers of stress.

The two Manchester academics have unearthed the research done on stress related diseases among operators and users of computers — largely VDU operators at various levels of management.

Those stresses have indicated to the researchers that stress may be the primary cause of illness which have been thought to derive from the physical effects of working with the new electronics.

possibly drinking and smoking too much. If unmodified, the habits can become the foundations of serious diseases — alcoholism and heart trouble.

The Manchester review concludes that those in the manufacturing-marketing arm of the computer business could be equally vulnerable. The personalities of these young high-flying professionals ensures that they are subject to great stress. The nature of the computer industry aggravates that situation.

**THE WEEK**

By Bill Johnstone

**Technology correspondent**

There is no direct evidence which emerges from the academics' review which isolates certain illnesses as psychosomatic but raises many doubts whether some reported illnesses are stress derived.

The academics review highlighted the plight of the ambitious secretary.

She is now less able to move within a career structure than was the case before the arrival of the computer terminal. Now she is tied to the electronics and at the mercy of bosses who invariably have no knowledge of the computer, but increase her workload each day as they attempt to get more from the machine.

The classic stress symptoms begin to show — bad timekeeping, apathy and

possibly drinking and smoking too much. If unmodified, the habits can become the foundations of serious diseases — alcoholism and heart trouble.

Because these professionals are Type A people — energetic, ambitious, pushy and invariably smoke and drink too much and eat the wrong food — they are prime candidates for diseases.

There is no evidence to support the Manichaeans hypothesis, but all the indicators culled from previous research suggest them to be right. The computer industry is young as are the people working in it.

If the academics are right then unless these young thrusting professionals take more care of themselves it's probable that only a few will be around to celebrate a mature computer industry.

# The best idea in sales is free

By Chris Naylor

I have discovered a truly great marketing idea for software. You know how hard it can be to break into the software market, how much it costs to advertise, distribute and package. And then, of course, there is the piracy problem.

No sooner do we sell a few copies of our potential worldwide than someone starts to pirate it and before you know it the whole world is using it for free. It is enough to make you weep just to think of the problems.

But my marketing plan steers us clear of all of those problems; we simply give the stuff away to anyone who wants it.

And you can bet your life that we do not need to advertise that we are doing that. Word soon gets around when something's free. Who is going to waste precious minutes illegally copying software that is available for nothing. As for packaging, you do not expect a pretty box for your disc when you're not parting with the folding stuff, do you? Why, within a few years we could be shifting thousands of



copies of our software. The world simply won't know what hit it.

The pedants of course will point out there is no profit. Well, maybe we could ask people nicely if they would like to pay for it. Nothing pushy, you understand. Just if they want to, they can.

Nobody is going to suggest that I'm mad. After all, if a customer really tries to give me money I am not going to say no. Foolish nonsense — well I am writing this piece using a word-processing package called PC Write, which a nice man called Bob Wallace wrote and just gave away. What's more, he's given away 30,000 copies of it to date and, really, it is very, very good. And he isn't starving — far

from it — in fact he has nearly a dozen staff at his firm Quicksoft, all hard at work giving his program away. He must have collected £500,000 or so just because, if you like his package, he asks if you'll send him £48 to register as a user. He reckons that so far 7,000 people had done just that.

The idea's called Shareware and what it means is that anyone can copy PC Write and use it for nothing. It is a full-featured word-processing package which, to my mind, knocks spots off anything else I've seen at prices up to £500. It even comes with a manual so thick it makes the telephone directory look as if people are giving up the phone.

Of course, the manual is on disc so you have to print it off yourself. But you can get around that by sending him your £48 and he'll send you a properly printed one, together with a newsletter and a couple of free updates of PC Write as and when they come along.

Probably, Bob Wallace got the idea itself, free, from Andrew Flugelman who invented Freeware so that he could give away PC Talk to anyone that wants it. PC Talk is a communications package that enables you to get your PC talking to other PCs. And he just asks for donations, too.

Jim Buton is another who has been working hard of late. He's written PC-File, a filing system, and he calls it "user supported software", which

Continued on page 24

# In pursuit of the trained specialist

By David Guest

There has been a shortage of skilled computer staff for so long in Britain that the problem is losing sharpness in its definition.

Like a household repair that never gets done or an unexplained rattle on a motor car, people have learned to live with it. The extent of the shortage has always been a matter of conjecture, but there is growing reluctance in the computer industry to express it in numbers.

The figure most frequently used, as it has been for the past eight to ten years, is 50,000. But that has lost its shock value, and it does not necessarily help. If the computer industry is 50,000 trained people light, and if 50,000 willing souls could easily be found, a home crowd at Old Trafford perhaps, there would remain the question of which type of job needed them most urgently.

When the overall shortage can be expressed only vaguely, it stands to reason that particular "shortages" of programmers, systems analysts, data managers, operators, network specialists and 1,001 others can hardly be measured at all.

**The scheme will have far reaching effects**

It is this aspect of the problem that a training scheme devised by the British Computer Society aims to tackle. The society's Professional Development Scheme (PDS) is, as the name suggests, intended for people who have already selected a career in computing. But the structure of the scheme could have important effects beyond the primary aim of raising professional standards.

"I wouldn't like to put a figure on the shortage," admits BCS professional director Alan Taylor. "PDS won't

in itself necessarily cure any shortages, but it may help to define where those shortages really are, and it might motivate employers to take training more seriously."

It could also help the society to shed its image, an unusual amalgam of elitism and schoolroom chalk dust. The scheme arose, Mr Taylor said, out of the society's sense of responsibility on being granted a Royal Charter two years ago.

It depends on a full definition of job types. For every category of job, standards of achievement are applied to measure the progress of an individual along his or her career path. Since these standards have been devised independently they can form part of the individual's curriculum

**JOB SCENE**

vitae. Employers will no doubt continue to operate their own training schemes, but the means of assessment is intended to be the common denominator.

By defining the jobs and by giving an organization a clear picture of its resources in different areas, PDS could throw up some useful information on specific and overall shortages.

Different levels of attainment are represented by the cyclical nature of the scheme, and the cycles (of six months or a year) should also allow individuals to move from one employer to another or between areas of specialization without penalty. In operation, PDS will be supervised by personnel on the staff of the individual's employer — line managers and training supervisors, for example.

**PDS is expected operational soon**

"In the past there have been varied groups of job definitions in companies, and they were usually used for salary data collection," says Mr Taylor. "Organizations have their own definitions and they sometimes make reference to standards, but those are rarely qualitative."

PDS has been in operation as a pilot scheme for six months, and is expected to become fully operational in the late summer.

Its success would appear to depend on universal acceptance — organizations involved in the pilot stage include IBM, British Aerospace, the Prudential and several others. Beyond that, it also depends on the society's ability to support it and on the acceptance by industry of the model it employs.

Interested parties such as the Manpower Services Commission, the National Computing Centre and the Engineering Industry Training Board have also made encouraging noises, Mr Taylor said.



Alan Taylor: Defining where the shortages lie

- UK Events**
- Amstrad Computer Show, Novotel, Hammersmith, London W6, June 13-15, (081-458 8835)
  - Computer 86, G-Max Exhibition Centre, Manchester, June 24-25, (01-643 8040)
  - Acorn User Exhibition, Barchin, London EC2, July 24th-27th, (01-349 4687)
  - Visit 86 Recruitment Fair, Intercontinental Hotel, Hyde Park, London, September 5-6, New Technologies in Training, Kensington Town Hall, London, September 30 - October 2, (01-727 1928)
- Overseas Events**
- Comdex International, Nice, France, June 10-12, (01-930 9740)
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The post will involve considerable liaison with Senior Management in the District and its Headquarters, and with the other London District Commercial Advisers.

Candidates should either have a contracts' background

or be legally qualified with experience in private practice (in commercial law or commercial litigation) or in industry. If a lawyer, you should have at least three years' experience since admission. The ability to communicate effectively at all levels, a sound academic record, versatility and considerable self-reliance are essential.

Please send your CV (it is important to include a day time telephone number, which will be used with discretion) quoting ref. T/01, to Tony Gasper at British Telecom London, Recruitment and Selection Centre, St Giles House, 1 Drury Lane, London WC2B 5RA. Alternatively, call him or Graham Milbourne on 01-379 6070. Closing date for applications is 9th June, 1986.

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If you would like to find out more, please write sending a complete CV to Michael Charteris-Black, 14 Dominion Street, London EC2M 2RJ.

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Candidates must be solicitors who are able to demonstrate exceptional performance within a commercial environment that has demanded the highest levels of legal skills and business sense. The more senior position requires at least five years relevant post-qualification experience whilst the junior will best suit appropriately qualified candidates in their mid-twenties with probably two years commercial experience.

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Applications with a full curriculum vitae and details of relevant experience should be sent to reach the personnel department, Merseyside Passenger Transport Executive, 24 Hutton Garden, Liverpool L3 2AN (on 051 227 5181 extensions 4369 and 4370) and should be returned no later than Friday 20th June 1986.

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FRIDAY Motors: A complete car buyers' guide featuring established dealers and private sales. Business to Business: Selling property, franchises, equipment etc. to small and large companies or businesses. SATURDAY Overseas Travel: Holidays abroad. Low cost flights, Cruises, Car hire, U.K. Travel, Hotels, Cottages, Holiday lets. Entertainment: See Friday's new classification for your readers to contact people with similar interests at home and overseas.

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THE VERY BEST... (Hotel advertisements)

THE VERY BEST... (Hotel advertisements)

HOLIDAY FLATS... (Hotel advertisements)

THE VERY BEST... (Hotel advertisements)

CHESAPE... (Hotel advertisements)

SWI... (Hotel advertisements)

PHILIP... (Hotel advertisements)

GENERAL... (General services)

OVERLANDERS... (Travel services)

FANTASY TREKS... (Travel packages)

VALEXANDER... (Travel services)

SPRING SALE... (Retail promotions)

CHESTERTONS... (Hotel advertisements)

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OVERLANDERS... (Travel services)

FANTASY TREKS... (Travel packages)

VALEXANDER... (Travel services)

SPRING SALE... (Retail promotions)

BOXING McGuigan letter to Eastwood highlights tension

By George Ace... The rift between Barry McGuigan and B J Eastwood...

There is no doubt that McGuigan is a professional...

What the outcome will be is problematical...

There is no doubt that McGuigan is a professional...

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There is no doubt that McGuigan is a professional...

Cancer Together we can beat it... British Heart Foundation

BRITISH HEART FOUNDATION... The heart research charity.

FLATSHARE... (Real estate advertisements)

AUCTIONS & SALEMOMS... (Auction services)

LECTURES & MEETINGS... (Educational events)

FOR HIM... (Men's services)

WEDDING MORNING SUITS... (Wedding services)

WEDDING MORNING SUITS... (Wedding services)



YESTERDAY'S RACING RESULTS

Sandown Park

Goings good
1.20 (7) D. BURMAN (P) ... 12.00
2.20 (7) S. WILSON (P) ... 12.00
3.20 (7) D. BURMAN (P) ... 12.00

Leicester

Goings good
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Devon

Goings good to firm
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Fakenham

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Chepstow

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Fontwell Park

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Huntingdon

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Doncaster

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Cartmel

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Hereford

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Coming alive: Davis after a birdie at the 18th had taken him into a sudden death play-off

GOLF Davis scrambles to victory at third extra hole

Rodger Davis, of Australia, completed his second success in the European Tour when he overcame Des Smyth, of Ireland, at the third extra hole of a sudden death play-off in the extra hole of the PGA Championship on the West Course at Wentworth yesterday.

POLO Gracida makes no mistake

The Cowdray Park Club staged their first high-goal match of the season at Midhurst, Sussex, yesterday for the Smith-Ryland Cup, which was won 6-5 by Anthony Embiricos's team.

CRICKET: ROSES MATCH READY TO FOLLOW RECENT TRADITION

LORDS, Middlesex, with eight second innings wickets in hand, are 60 runs ahead of Hampshire.

Stubborn Parker holds out

LORDS, Middlesex, with eight second innings wickets in hand, are 60 runs ahead of Hampshire.

Yorkshire recover from disarray

HEDDINGLEY, Lancashire, with all second innings wickets in hand, lead Yorkshire by 42 runs.

Obstinate resistance helps Derby survive

Derbyshire's first innings 270 (C. B. Fry 102, A. J. Foster 68) was a major contribution.

Warwicks v Worcs

Edgbaston Warwicks' first innings 360 (D. G. Green 102, P. A. Neal 64) set a new record.

Northants v Leics

Nottingham's first innings 272 (D. G. Green 102, P. A. Neal 64) was a major contribution.

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Hampshire face an uphill task

BOURNEMOUTH, Gloucestershire, with all their second innings wickets in hand, lead Hampshire by 129 runs.

Two for Taylor

Two Olympic athletes, Steve Taylor and Kim Haggart, are included in a strong Essex team to compete in the women's European Champion Clubs' Trophy in Amsterdam on June 1.

Richard leads the way for Somerset

TALTON, Glamorgan, with all their second innings wickets standing, are 22 runs behind Somerset.

Hexham

Goings good to firm
6.0 (10) M. J. ... 6.00
6.0 (10) M. J. ... 6.00
6.0 (10) M. J. ... 6.00

Flat ladders TRAINERS

Table listing trainers and their horses, including names like H. Cool, M. J. Merritt, and R. H. Foster.

JOCKEYS

Table listing jockeys and their horses, including names like S. Cauthon, P. E. Patterson, and M. J. Merritt.

Derbyshire v Notts

Derbyshire's first innings 270 (C. B. Fry 102, A. J. Foster 68) was a major contribution.

Warwicks v Worcs

Edgbaston Warwicks' first innings 360 (D. G. Green 102, P. A. Neal 64) set a new record.

Northants v Leics

Nottingham's first innings 272 (D. G. Green 102, P. A. Neal 64) was a major contribution.

Blinkered first time

SANDWICH 6.25 Progress Lady LEICESTER 2.00 Bucky Rich REDBANK 3.00 Ageron, Mr. B. S.

Handwritten Arabic text at the bottom of the page, possibly a signature or note.



Today's television and radio programmes

Edited by Peter Dear and Christopher Davalle

no heard againe calander

- BBC 1
8.00 Ceefax AM. News headlines, weather, travel and sports bulletins.
6.50 Breakfast Time with Frank Bough and Debbie Greenwood.

- TV-AM
6.15 Good Morning Britain
8.30 The Goodies Kitchen. Shirley Goods prepares penny pancakes...



David Cohen: producer/director of Victims (ITV, 10.30pm)

VIEWPOINT 86: VICTIMS (ITV, 10.30pm) is an angry documentary by David Cohen about indifference and coarseness...

CHOICE
By Frances Barber and Tim Woodward. It is the simple story of a romance that is too good to be true...

- BBC 2
6.55 Open University: Energy and Rockets. Ends at 7.30.

- CHANNEL 4
2.30 Mister Landscapes. Part two of the series examines how Derry became Londonderry...

- Radio 4
On long waves. VHF veronats at end of Radio 4.

Peter Waymark
6.00 News: Financial Report.
6.30 The Soy Vno Came In From The Cold (by actor).

- BBC 2 (cont.)
7.00 Top Gear. Peter Burge tests the Peugeot 205GTi and the Renault Turbo...

- CHANNEL 4 (cont.)
4.30 Countdown. The second semi-final of the anagrams and mental arithmetic competition.

- Radio 4 (cont.)
7.00 News.
7.15 The Archers.
8.00 The Archers. A week of news and reports.

- BBC 2 (cont.)
8.00 EastEnders. Is it time for Michelle to go to the maternity home?

- CHANNEL 4 (cont.)
6.00 Marco Polo. The eighth and final episode in the dramatized life of the explorer.

- Radio 4 (cont.)
11.30 The Living World. Aistair Somerville, Mika Scott and David Long tackle wildlife questions from an audience at the Royal Botanic Garden.

- Radio 3
6.55 Weather 7.00 News.
7.05 Morning Concert. Supp. The Queen Mary Centre.

FREQUENCIES: Radio 1:1053kHz/285m;1089kHz/275m; Radio 2: 693kHz/433m; 900kHz/433m; Radio 3: 1215kHz/247m; VHF-90: 92.5; Radio 4: 204kHz; 1500m; VHF-92: 95.8; LBC: 1152kHz/261m; LBF: 97.3; Capital: 1548kHz/194m; VHF 95.8; BBC Radio London: 1458kHz/206m; VHF 94.9; World Service MF 648kHz/463m.

SCOTTISH
As London ex-capt. 9.25am Sesame Street. 10.25am Locka Farmer. 11.45am 25th Anniversary...

REGIONAL TELEVISION VARIATIONS
HTV WEST
As London ex-capt. 9.25am Sesame Street. 10.25am Locka Farmer.

HTV WALES
As London ex-capt. 9.25am Sesame Street. 10.25am Locka Farmer.

WORLD SERVICE
6.00 News. 6.30 Current Affairs. 7.00 News. 7.30 World News.

WORLD SERVICE (cont.)
8.00 News. 8.30 Current Affairs. 9.00 News. 9.30 World News.

WORLD SERVICE (cont.)
10.00 News. 10.30 Current Affairs. 11.00 News. 11.30 World News.

ENTERTAINMENTS
CONCERTS
MUSEUM OF HUMANITY: RISE AND FALL OF THE AMERICAN...
ROYAL OPERA HOUSE: THE WINDS OF HAVANA...

THEATRICALS
MUSEUM OF HUMANITY: RISE AND FALL OF THE AMERICAN...
ROYAL OPERA HOUSE: THE WINDS OF HAVANA...

THEATRICALS (cont.)
MUSEUM OF HUMANITY: RISE AND FALL OF THE AMERICAN...
ROYAL OPERA HOUSE: THE WINDS OF HAVANA...

THEATRICALS (cont.)
MUSEUM OF HUMANITY: RISE AND FALL OF THE AMERICAN...
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SPORT

England rally but India take the series

By John Woodcock, Cricket Correspondent

Set a target of 255 by India, England soon lost the wickets of Gooch and Fowler in the second of the Texaco Trophy matches at Old Trafford yesterday. But they made a proper challenge after that, led by Gower. There was never any question, though, of their having anything to spare.

There were many lovely strokes, a regular cascade of them during a sixth-wicket partnership of 104 between Shastri and Kapil Dev. I am not sure whose innings I enjoyed most - Srikkanth's, Shastri's or Kapil Dev's. Srikkanth's, played while the ball was new, was of the highest class. Kapil's marvellously uninhibited and

had a more difficult time behind the wicket: the life he gave Srikkanth off Emburey made no difference. Srikkanth being out in the same over, but Kapil was only 23 when he should have been stumped, also off Emburey.

Scoreboard table with columns for batsmen, runs, and bowlers. Includes names like K Srikkanth, S M Gooch, and bowlers like R M Emburey.

India played the same side as at the Oval last Saturday. For England, Edmonds came in for Taylor. This time Gower won the toss and chose to field. Morning showers had given way to broken cloud as Dilley began the match with a maiden. Playing as though the second over of the match was the last, Gavaskar drove his first ball for four and was caught at second slip off his sixth. Srikkanth and Azharuddin, batting more judiciously, then laid the foundation of a good total and set the tenor of the day.

When Lamb was run-out by the purest mischance and Gower was bowled, looking at a ball that kept low. Before long Gatting and Pringle were needing to score at seven an over for England to level the series, and at some quite impossible rate to win the Texaco Trophy, decided on the overall scoring rate if each side has a victory to its credit. Another time it might be more satisfactory to stage a three-match series.

YACHTING

Vancouver place for Brooks

By Barry Pickthall

The Laser sailor, Christine Brooks, confirmed her place in the IYRU women's world championships in Vancouver later this year by winning the women's UK championships held at Hayling Island over the weekend with a clean sweep of victories.

Competition for the women's two-handed class sailed in 470s proved more intense with Kay Hedgecock and Ruth Rushall just pipping the sisters, Debbie and Tracey Jordan, for the title. Both crews earned places at the forthcoming 470 world championship in Spain, though university studies may force the second pair to relinquish their place in favour of Diana Shellcock and Sarah Robertson from Oban, who finished third.

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Advertisement for Teacher's Scotch Whisky. Includes the text 'EST. 1830', 'TEACHER'S A WELCOME AWAITING', and an image of a whisky bottle and glass.



Wrong-footed: Vengsarkar is bowled by Emburey at Old Trafford yesterday. (Photograph: Chris Harris)

BOXING

Hodkinson likely to lose Games place

By Srikumar Sen, Boxing Correspondent. Paul Hodkinson, the exciting young featherweight ABA champion, is almost certain to be excluded from the Commonwealth Games team when the England selectors meet on Friday to consider why he was absent from the first training camp from May 22 to 25.

ATHLETICS

Elliott shows a sharper edge

By Pat Butcher, Athletics Correspondent. Peter Elliott's first important British race since he had to drop out of the Olympic 800 metres semi-final with a stress fracture proved that he has lost little of his door competitive ability when he won in 1min 46.66sec yesterday. But Elliott had to overcome David Sharpe, a young man with as much promise as Elliott showed three years ago, to win the United Kingdom championship, sponsored by HFC Trust, at Cwmbran.

CYCLING

A furious finish to opening stage

By John Wilcockson. The former British professional road race champion, Steve Joughin, of the Moducel team, proved the fastest in a massive sprint finish to win the first stage of the 29th Milk Race on Blackpool's South Promenade yesterday. And the 30-second time bonus for winning enabled the Marx rider, aged 26, to take over the race leadership from Igor Sumnikov, the 19-year-old Soviet who won the Prologue time trial at Birmingham on Sunday.

FOOTBALL

Diplomatic success for Robson

Bobby Robson, the England manager, and his World Cup players scored a diplomatic victory at Monterrey's airport as they put a troubled 12-hour trip from Vancouver behind them to win over the local reception committee and a Press conference dropping loaded questions in their path.

SPORT IN BRIEF

Any training Hodkinson might do with McGaigan would not be considered of any value for the purposes of the Games. England's training camps are specially geared to the "speed event" of the amateur, not the endurance of the professional.

Sutton 17 under par

Hal Sutton, of the United States, hit a final round of 68 to score a record-breaking, four-stroke victory in the Jack Nicklaus Memorial Tournament at Dublin, Ohio. His 271 total was 17 under par, and nine shots better than the old record jointly held by Nicklaus, Andy Bean and David Graham. It earned him \$100,000 (£64,500) from a total purse of approximately \$577,000.

Budd's hope

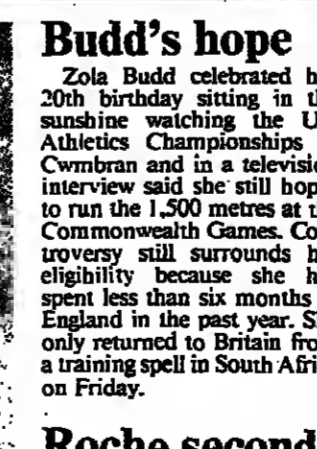
Zola Budd celebrated her 20th birthday sitting in the sunshine watching the UK Athletics Championships at Cwmbran and in a television interview said she still hopes to run the 1,500 metres at the Commonwealth Games. Controversy still surrounds her eligibility because she has spent less than six months in England in the past year. She only returned to Britain from a training spell in South Africa on Friday.

Roche second

Erik Pedersen, of Norway, pulled away from Stephen Roche, of Ireland, to win the 155-mile fifteenth stage of the Giro d'Italia cycle race ending at Erba in the hills of Piedmont after racing from the ski resort of Saaze d'Oulx. Giuseppe Sarolini, of Italy, retained the pink jersey as overall leader in the 22-stage event.

Danish blue

Derbyshire have awarded a county cap to Ole Mortensen, their 28-year-old Danish seam bowler. He was invited by Derbyshire for a trial three years ago.



Sutton: Nine shots better than Nicklaus record

Club's fight

Middlesbrough are to fight in the courts the Football League's threat to expel them if they go into liquidation and form a new company as previous clubs have done. They say a survival scheme should be accepted by the League if it is accepted by the court and creditors. "We face huge debts but owe less than £50,000 to football clubs," said Steve Gibson, a director. "There are 20 clubs on the brink. The League will be decimated if they adopt a new tough policy."

Level best

The high jumper, Stefka Kostadinova, of Bulgaria, cleared 2.07 metres in Sofia, equalling the world record height of her countrywoman, Ludmila Andonova.

Aurelius theory is put to the test

From Rex Bellamy, Tennis Correspondent, Paris

The French championships are tough. One of the first things a young man has to learn about them (and the young women are not much better off) is that it is possible to sweat and strain on brick-coloured shale in temperatures exceeding 100°F and still have only a 50 per cent chance of winning. Mentally and physically drained, the unlucky 50 per cent have little consolation other than the fact that centuries ago by Marcus Aurelius: "One can survive anything except death."

Nystrom has gone off the boil

All this was vicariously savoured, with evident relish, by such spectators as Brian Gottfried, Tom Gorman, Bob Howe and Dick Stockton, who used to endure the same awful reminders that Ragout de Mouton or Pot-au-Feu, make good eating but take a long time to cook. There were a lot of handshakes and memories around the courts yesterday. Bob Carmichael, Pierre Darmon, Owen Davidson, Billy Knight, Ray Moore, Earl Ramirez and Fred Stolle were among the host of old heroes remembering their youth and - in the presence of Lawrie and Yoni - perhaps being grateful for its passing.

The draw suggests that this year's singles semi-final will be Ivan Lendl v Yannick Noah, Boris Becker v Mats Wilander, Martina Navratilova v Claudia Kohde-Kilsch, and Steffi Graf v Chris Lloyd. Lendl and Noah look to have easier draws than Becker and Wilander. Of the other obvious challengers, John McEnroe has temporarily gone off the boil after playing too much and winning too often, whereas Henri Lecotte is bursting with élan after a five-month break enforced by illness. Stefan Edberg is one of several hazards confronting Becker.

The interesting feature of the women's draw is that Miss Graf has just won four tournaments in a row and, in the process, has beaten all the other fancied contenders. She is still three weeks short of her seventeenth birthday but may already be good enough to become the youngest champion here. Yesterday Mrs Lloyd, wearing a skirt that might be described as the colour of the fascia (put the pun down to the heat), had a 6-0, 6-1 win against the French junior champion, Cécile Cailliet, who briefly had an illusion of glory when the scoreboard gave her the second set at 6-2.

Slav heavyweight falls in three

Annabel Croft lost only six games to Helena Dahlstrom of Sweden, almost two years her junior. Britain's only competitor in the men's singles, John Lloyd and Jeremy Bates, were beaten by qualifiers respectively, Lewis Matzar (Brazil) and Marco Ostoja (Yugoslavia). Bates made a tenacious recovery from two sets down to take Ostoja to five.

Ostoja's heavyweight compatriot, Slobodan Zivojinovic, played three strenuous sets with Eric Jelen but lost all of them. Jelen, aged 21, may be Germany's best chance of an adequate second string to Becker. Jelen is left, smart and, in some ways, even more talented than Becker. He was too good for the mighty Zivojinovic, who could double for Sylvester Stallone in the role of "Rocky".

Large advertisement on the right side of the page with the text 'Safeg... free... on...'. The text is partially obscured and difficult to read.